



**National Association for Urban Debate Leagues  
Director of Development**

**KEES has been exclusively retained by the [National Association for Urban Debate Leagues](#) (NAUDL) in its search for a new [Director of Development](#).**

NAUDL's next [Director of Development](#) will join a dedicated, collaborative team of professionals that is advancing educational opportunities for youth nationwide. As NAUDL continues to grow rapidly, this role presents a tremendous opportunity for an energetic, passionate and successful fundraiser to impact student success across the country. The successful candidate will be a motivated and qualified fundraising professional, excited to build NAUDL's philanthropic support to enable the organization to reach the next level of effectiveness.

This position offers a competitive salary with solid benefits. All inquiries will be held in strict confidence. NAUDL's offices are conveniently located in downtown Chicago, IL.

The [National Association for Urban Debate Leagues](#) is an equal opportunity employer and does not discriminate on the basis of race, color, gender, religion, age, sexual orientation, national or ethnic origin, disability, marital status, veteran status, or any other occupationally irrelevant criteria.

**Specific requirements include:**

- A demonstrated passion for providing educational or other opportunities to under-served youth.
- A minimum of 5-7 years of progressive generalist development experience with a demonstrated focus on corporate and foundation relations; experience working for an education or youth service focused nonprofit is beneficial but not required.
- Proven ability to build solid, trusting relationships with donors at all levels and in the individual, corporate and foundation spheres.
- Strong leadership and organizational skills.
- Excellent verbal and non-verbal communication skills.
- Demonstrated success raising funds from a diversified portfolio.
- Proficiency in use of a donor database, Raiser's Edge preferred.
- Demonstrated ability to set and achieve or exceed development goals.
- Willingness to travel approximately 6 times a year to donor events and 1:1 visits.
- Ability to think independently, strategically and move projects forward.
- Career track record that shows stability with an organization and a capacity to develop and nurture relationships that culminate in gift agreements.
- Experience fundraising for a national organization with affiliate or chapter member organizations preferred.
- Knowledge of urban education environments in the United States and their diverse communities preferred.
- Bachelor's degree required; CFRE or advanced degree preferred.

**TO APPLY, PLEASE CLICK HERE: <http://bit.ly/NAUDLDoD>**

To assure confidential tracking of all applicants, no applications will be accepted via email. ALL INQUIRIES WILL BE HELD IN STRICT CONFIDENCE.

This search is being managed by Laura Weinman, Associate Vice President, and Alison Lewin, Project Manager of KEES. Questions may be addressed to Alison Lewin at [alewin@kees2success.com](mailto:alewin@kees2success.com).

[KEES](#) is a retained search and consulting firm dedicated to building transformative teams and leaders in the nonprofit and public sectors.

Through the transformative power of debate, [NAUDL](#) is giving students the skills to lead and succeed in the 21<sup>st</sup> century and leveling the playing field for those who reside in low-income communities. As the leader of the urban debate network in the United States, NAUDL creates opportunities for students to participate in debate each year. In partnership with the network of leagues in major cities across the country, NAUDL provides students with high profile signature education experiences, including the annual Debater of the Year search and the Financial Literacy Tournament. NAUDL also creates opportunities for students to earn college scholarships and recognition through competitions such as the Urban Debate National Championship and continues to support urban debate alumni through programs such as its alumni ambassador networking opportunities for college students. Ever seeking to expand the reach of urban debate, NAUDL actively works to develop new leagues, having done so most recently in Washington, DC, and Miami.

Currently NAUDL programming reaches nearly 11,000 students at 679 urban schools across 22 chapters. NAUDL has the ambitious but reachable goal of serving more than 20,000 students annually by 2023.